

Draeger, Inc.
Neal Systems, Inc.
122 Terry Drive
Newtown, PA 18940

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Subject: Draeger Manufacturer's Representative

September 16, 2024

To Whom It May Concern:

This letter shall confirm that Neal Systems, Inc. located at 122 Terry Drive, Newtown, PA 18940 is a Manufacturer's Representative of Draeger, Inc. The Manufacturer's Representative Agreement Number is 001294 and this agreement became effective on January 27, 2021, and most recently amended on August 5, 2024.

The products within this agreement include gas detection equipment and related items (such as maintenance service, training, and start-up services). These products are offered exclusively through Neal Systems, Inc. within their assigned sales territory. Please note that fire products are not an exclusive product line under this agreement.

Neal System Inc.'s territory and market segment is as follows:

Territory: DE, NJ, MD, DC, and the following Counties in Virginia: Arlington, Fairfax, Loudoun and Clark

The following Counties in New York: Bronx, New York, Queens, Suffolk, Kings, Orange, Richmond, Westchester, Nassau, Putnam, Rockland

The following Counties in Pennsylvania: Adams, Berks, Bradford, Bucks, Carbon, Chester, Columbia, Cumberland, Daulphin, Delaware, Franklin, Juniata, Lackawanna, Lancaster, Lebanon, Lehigh, Luzerne, Lycoming, Mifflin, Monroe, Montgomery, Montour, Northhampton, Northumberland, Perry, Philadelphia, Pike, Schuylkill, Snyder, Sullivan, Susquehanna, Tioga, Untion, Wayne, Wyoming, York

Excluding All North American government/military agencies, installations and buildings unless duly noted.

This letter shall remain valid as long as this agreement is active between both Neal Systems, Inc. and Draeger, Inc.

If you should have any questions regarding this matter, please do not hesitate to contact Grant Blankenship, Draeger Mid-Atlantic Regional Manager, at (980) 257-9875 or via email at grant.blankenship@draeger.com.

Sincerely,

Donna Weido

Donna Weido
Director of Safety Sales Excellence